



## WBCCI

803 E. Pike Street, Jackson Center, OH 45334  
Phone: 937-596-5211



## 61st International Rally SALEM OREGON

Vendor Display Days: June 25-29, 2017 8 am – 4pm  
bonus days: June 23-24, 2017 8am – 4pm

In June 2018 the Wally Byam Airstream Club (WBCCI) anticipates over fifteen hundred members and guests will arrive in their Airstream trailers and motorhomes for the Club's 61st International Rally. The Club invites you to be among the exhibitors and services displaying in the beautiful air-conditioned Columbia Hall at Oregon State Fair and Exposition Center during the world's largest annual congregation of Airstream owners. We appreciate and value every exhibitor and service provider and so will again offer you the best sales opportunity we can. We offer flexibility on display dates and will continue again for 2018 our zero-fee booth space. Come join us for a successful and exciting rally in Salem Oregon!

### VENDOR EXHIBITOR AGREEMENT

The vendor understands this application becomes a contract when approved by the International Rally Committee and signed by the WBCCI. WBCCI reserves the right to decline or reject any vendor for any reason at any time without liability. The vendor agrees to abide by the Rules and Regulations (attached) governing International Rally exhibitors.

The vendor further agrees to the following:

1. to hold the WBCCI and the Host Facility harmless from any damages or representations made of their service or product;
2. the Vendor's company is fully insured and will be so during the entire contract period;
3. the Vendor will be responsible for acquiring and abiding by all state and local permits and payment of applicable taxes.

Exhibit Spaces are 10' X 10' or multiples thereof. Each space can be furnished with up to one table and two chairs based upon your needs as specified on page 3 of this contract. Outside Exhibit Spaces can also be made available to vendors. Please arrange these through John Green, Vendor Chairman, Phone (309) 657-3537 or E-mail [jwgreen@mtco.com](mailto:jwgreen@mtco.com).

*VENDOR EXHIBITOR AGREEMENT* (continued from Page 1)

**DEPOSITS**

Each 10' X 10' space requires a \$100.00 refundable deposit, required with the application as a vendor. The deposit will be refunded to all vendors who exhibit the prescribed minimum hours and days of their contract. Vendors are requested to observe stated hours and days of operation. Setup and removal of exhibits shall occur as per rules. Vendors may depart the rally at their discretion but must exhibit for five days to qualify for refund of their deposit.

**SEMINAR PRESENTATIONS**

Available at no cost to contracted vendors, seminar presentation space and scheduling are available for up to 60 minute sessions. Availability depends upon program and facility space.

EXHIBITOR'S ADVERTISING SECTION in the Club's May issue of the Club's Blue Beret Magazine is distributed to all Club members. Registered exhibitors with approved contracts by April 1 will be listed without cost in this section. Information includes business contact information and brief description of products and services.

Exhibitors additionally are encouraged to advertise in the Rally Magazine published by the host site and distributed to all Rally participants. Information on this opportunity may be obtained from WBCCI headquarters office listed below.

The undersigned vendor agrees to follow all rules and information as specified above and in the enclosed. A signed copy of the contract will be returned upon approval. If an application is not approved the deposit will be refunded to the vendor. Vendors whose applications are received after May 1 or without the deposit are not guaranteed space or seminar time at the rally.

Enclose the deposit check or money order payable to WBCCI International Rally. Mail this form and check to:

WBCCI, PO Box 612, Jackson Center OH 45334

For additional information please contact:

John Green, Vendor Chairman at Phone (309) 657-3537 or E-mail [jwgreen@mtco.com](mailto:jwgreen@mtco.com)



# WBCCI Vendor Exhibitor Rules & Regulations



The following rules apply to all parties under Vendor/Exhibitor contract during the **61st International Rally in Salem, Oregon:**

1. All coordination of Vendor/Exhibitor activities shall be through the Vendor Committee Chairman.
2. Vendors/Exhibitors will be able to set-up their space between 8:00 a.m. - 4:00 p.m. on June 22 or after 4:00 pm on June 24, 2017.
3. Display hours are: June 25th - 29th, optional no-cost add June 23-24, 8:00 a.m. - 4:00 p.m.
4. All display materials must be removed immediately at the end of the contracted session.
5. All Vendors/Exhibitors will be responsible for shipment and acceptance of any freight to or from the rally site.
6. Materials remaining after June 29th will be returned to sender, collect. Please use the following shipping address:

WBCCI Vendor Chairman  
Vendor name/Your Name  
Oregon State Fair & Expo Center  
2330 17th Street NE  
Salem, Oregon 97301-0601

7. Only portable signs or other advertising materials may be utilized. No materials may be affixed to wall, floor, or ceiling surfaces.
8. Each space may be furnished with a table, two chairs at your request. Additional items will be charged at a rate determined at the rally. Any decorative materials utilized must be flame-proofed, UL rating attached to the item.
9. No food or beverage items may be sold or utilized for promotional purposes without the express written permission of the Vendor Committee Chairman.
10. A parking area will be provided for Vendor/Exhibitor automobiles or like transportation. These vehicles must be parked in the designated area. Passes for this purpose will be issued upon request.
11. Vendor set-up must be done after 4 p.m. on exhibit days to prevent disruption of vendors already exhibiting.

## SPECIAL NOTES:

The Rally Committee will hold a Vendor Appreciation event. The Rally Committee will notify exhibiting Vendors of the date and time. Vendors may purchase Day Pass or Rally Pass to attend all Rally events.

## CONTACTS:

The WBCCI Vendor Chairman who will be coordinating the onsite activities of exhibitors is:

John Green – Phone (309) 657-3537 or E-mail [jwgreen@mtco.com](mailto:jwgreen@mtco.com)

Supporting John is Jim Johnson at the rally site, Phone (615) 300-3002 and

Julie Rethman at the Corporate Office – Phone (937) 596-5211 or Email [jrethman@wbcci.org](mailto:jrethman@wbcci.org)

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**RV Parking for Vendors**  
**61<sup>st</sup> International**  
**Rally**

Name \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone: Business # \_\_\_\_\_ Vendor # \_\_\_\_\_

Cell # \_\_\_\_\_ E-Mail Address \_\_\_\_\_

IS TRAILER USED FOR STORAGE DURING RALLY? Circle One:      Y      N

RV License # \_\_\_\_\_ Vehicle License # \_\_\_\_\_

ARRIVAL DATE: \_\_\_\_\_ DEPARTURE DATE \_\_\_\_\_

Vendor RV camping is on the fairgrounds. Rates are \$30 per night, not to exceed \$180.00 for the length of the stay. Vendor camping sites with amenities are limited. Pets are permitted in Vendor RV Camping Area, if on a leash and cleaned up after.