



WBCCI

Wally Byam Airstream Club

803 E. Pike Street, Jackson Center, OH 45334

Phone: 937-596-5211 FAX: 937-596-5542



60th International Rally

Escanaba, MI

Vendor Display Days July 20-27, 2017 8 a.m. – 4 p.m.

During the month of **July 2017**, an anticipated fourteen hundred members, and guests, will arrive in their Airstream trailers and motorhomes, along with allied vendors and other support interests at Escanaba, MI for the **60th International Rally** of the Wally Byam Caravan Club International, Inc. (WBCCI). WBCCI would like to reserve space for your exhibit at the **UP State Fairgrounds** during our largest rally in several years. WBCCI appreciates and values each and every vendor. This year we have eliminated the vendor fee and increased the number of vendor display days to give maximum sales opportunity. Come join us for a great rally!

Vendor Exhibit Information

The vendor understands this application becomes a contract when approved by the International Rally Committee and signed by the WBCCI. WBCCI reserves the right to decline or reject any vendor for any reason, at any time, without liability. The vendor agrees to abide by the Rules and Regulations governing International Rally exhibitors (attached) as established by the International Rally Committee and the Host Facility.

The vendor further agrees to hold the WBCCI and the Host Facility harmless from any damages or representations made of their service or product. The Vendor's company is fully insured and will be so during the entire contract period. The Vendor will be responsible for acquiring and abiding by all state and local permits and payment of applicable taxes.

Exhibit Spaces are 10' x 10' or multiples thereof. Each space can be furnished with up to 1 table and 2 chairs based on your needs as specified on page 3 of this contract.

Outside Exhibit Spaces can also be made available to vendors. Arrangements can be made through Julie Rethman, WBCCI Member Service.

Deposits

Each 10' x 10' space requires a \$100.00 refundable deposit.

A \$100.00 refundable deposit is required with the application as a vendor. The deposit will be refunded to all vendors who exhibit the prescribed hours and days of their contract. Vendors are requested to observe stated hours and days of operation but may depart the rally at their discretion, in which case the deposit will not be refunded. Setup and removal of exhibit will occur as per rules.

Note: Vendors must exhibit for five days to qualify for a refund of their deposit.

Seminar Presentations are 35 to 45 minutes long and available at no cost to contracted vendors. Availability will depend on program and physical space.

An **Exhibitor's Advertising Section** will be published in the *May issue of the "Blue Beret" magazine*, which is distributed to all WBCCI members. Registered Rally Exhibitors whose contracts have been submitted and approved by **April 1, 2017** will be listed for no charge in this section which will include business contact information and a brief description of product(s)/service(s).

Exhibitors are eligible and encouraged to advertise in the International **Rally Magazine** produced by the host site and distributed to all International Rally participants. Information concerning this opportunity may be obtained from the WBCCI headquarters office listed below.

The undersigned vendor agrees to follow all rules and information as specified in the enclosed.

A signed copy of the contract will be returned upon approval. If an application is not approved, the deposit will be refunded to the vendor. Vendors whose applications are received after May 1 or without the deposit are not guaranteed space or seminar time at the rally.

*Enclose the deposit check or money order payable to **WBCCI 60th International Rally**. Mail this form and check to:*

WBCCI, P.O. Box 612, Jackson Center, OH 45334

For additional information, contact Julie Rethman
Phone (937) 596-5211 - FAX (937)596-5542 - Email jrethman@wbcci.org



Wally Byam Caravan Club International
 803 E. Pike Street, Jackson Center, OH 45334
 Phone: 937-596-5211 FAX: 937-596-5542



60th International Rally Vendor Exhibit Contract

The **60th WBCCI International Rally** agrees to reserve exhibit space for the undersigned in accordance with the exhibit agreement.

All spaces are 10' x 10' Each space requires a deposit.

_____ x \$100 = \$ _____
 # of Spaces Total

Seminars:

35 - 45 minute seminars Seminars must be requested prior to May 1st to be scheduled.
 How many _____ Electricity (Yes / No)

RV Parking: \$20 a day, not to exceed \$100.00 (Complete RV Parking Form)

_____ x \$20 = \$ _____
 # of Days Total

Deposit is required to be submitted with the contract application to guarantee a space.

Grand Total
 \$ _____

Please specify - number of 8' tables and chairs you will need in your inside display space. Tables _____ Chairs _____

Dates for Display _____ to _____ (5 day minimum)

Completed Registration Form is Due by June 1st, 2017.

COMPANY _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____ PHONE# _____

E-MAIL _____ REPRESENTATIVE NAME _____ TITLE _____

SIGNATURE _____ DATE _____

BOOTH PERSONNEL 1. _____ 3. _____
 2. _____ 4. _____

Note: Please attach a separate sheet if additional space is needed to complete booth personnel list.

Seminar: *Date and time preferred
 Additional seminars: *Dates and times preferred

THE PRODUCT OR SERVICE TO BE OFFERED IN OUR EXHIBIT IS: _____

Please note: Only those items listed above may be sold at the rally. All products sold and displayed must be legal in the *State of Michigan* and family oriented. Include references and pictures of display booth if available.

APPROVED BY: _____ DATE _____
 WBCCI

FOR OFFICIAL OFFICE USE: Deposit (\$100 per space) \$ _____
 Parking: (\$20 per day or \$100.00) \$ _____
 Total: \$ _____ Paid Ck.# _____ Date _____

SPECIAL NOTES:

A Vendor Appreciation event will be held. Vendor Introduction during an evening program will be scheduled.

You will be notified of the dates and times. Vendors are invited to attend all evening programs.

The WBCCI Vendor Chairman who will be coordinating the onsite activities of exhibitors is:

Roger Pruter – Phone (719) 332-9051 or E-mail pruter7@msn.com

Supporting Roger at the Corporate Office is:

Julie Rethman – Phone (937) 596-5211 or Email jrethman@wbcci.org

RV Parking for Vendors

Name _____

Company Name _____

Address _____

City _____ State _____ Zip _____

Telephone: Business # _____ Vendor # _____

Cell # _____ E-Mail Address _____

IS TRAILER USED FOR STORAGE DURING RALLY? Y N

RV License # _____ Vehicle License # _____

ARRIVAL DATE: _____ DEPARTURE DATE _____

Vendor camping is on the fairgrounds. Rates are \$20 per night, not to exceed \$100.00 for the length of the stay. No Sunday parking. Vendor camping sites with amenities are limited. Pets are permitted in RV Vendor Area, if on a leash and cleaned up after.